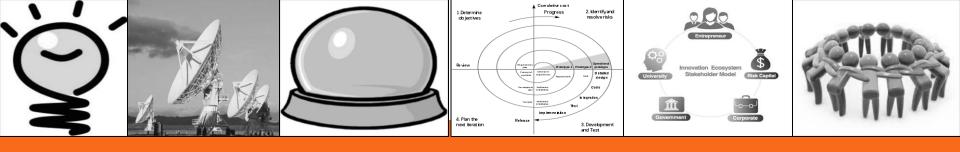


Last Resort Clinic Bioinformatics Platform LaRC BP

Medical Team:

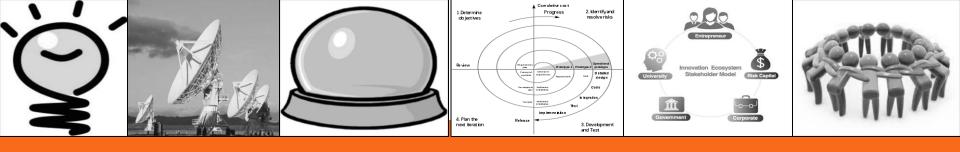
William Gormley, MD, MPH (Brigham & Womens Hospital) Joan LaRovere, MD, MSc (Children's Hospital) Sergei Sobolevsky, MD (Maomonides Hospital)



Last Resort Clinic Bioinformatics Platform LaRC BP

Pharma/Biotech Team:

Leah Isakov (Pfizer) Lovisa Afzelius (Pfizer) Jay Dong (Beckton Dickinson) Zhengjie Sophie Sun (Merck. EMD Serono)



Last Resort Clinic Bioinformatics Platform LaRC BP

Financial Team:

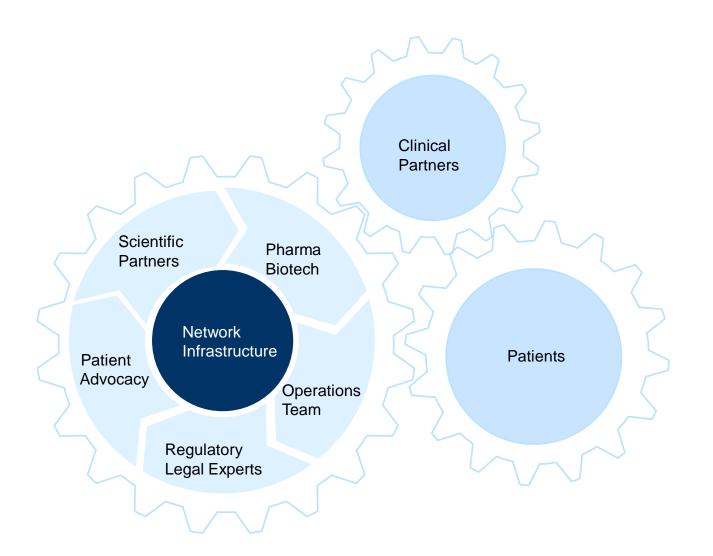
Xiao Le (MIT Sloan) Vahid Montazerhodjat (MIT Sloan) Sergio Humeda Gomez (Cineapolis)

Mission Statement

Develop a multi-institutional **bioinformatics platform** for acceleration of discovery of oncology solutions via construction of a comprehensive library of tissue data accessible to pharmaceutical industry, clinical and scientific partners

The Players

- Segment 1: Oncology patients
- Segment 2: Clinical Institutions & Oncologists
- Segment 3: Pharmaceutical corporations
- Segment 4: Molecular Based Scientific Institutions
- Segment 5: Patient Advocacy Groups



Basic Business Model

- 1. Collection of tissue specimens
 - normal tissue

tumor tissue

1. Analysis of tissue

DNA/RNA sequencing, metabolomics, proteinomics, etc

- 2. Developing data libraries
- 3. Access to data by subscribers (i.e. pharma, biotech)
- 4. Development and maintenance of the platform by existing data management platforms (i.e. Google)

Financial Model

- Non-profit organization
- Multiple partnerships
 - Clinical Academic Partners
 - Pharmaceutical, Bio-tech and Diagnostic Corporations
 - Bio-informatics Data generation institutions
 - Patient Advocacy group
- Shared intellectual property

Financial Model: Phases Development

Phase I – Establishment Phase

Early establishment of system and data platform

Phase II – Discovery phase

Revenue and Cash flow generation from ongoing discovery.

Sources of Revenue: Establishment Phase

- Pharmaceutical Industry
 - -Fees for participation
 - -Recuperating financial commitment through the following mechanisms
 - Acceleration of innovative molecules
 - New indication for existing approved medications
 - Identification of non effective molecules early in development

Sources of Revenue: Establishment Phase

- Philanthropy
- Government via NIH
- Insurance carriers in the form of partnership grants
- Department of defense

Sources of Revenue: Discovery Phase

 Patents and licensing of new discoveries made within the organization

"Orphan Disease"

Reformulating "off patent" drugs as "Orphan Drugs"

Pharmaceutical and Bio-tech

Fees and royalties on jointly discovered molecules

